



## **QST Industries, Inc.**

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1755 PARK STREET, SUITE 200 #1121, NAPERVILLE, IL 60563-8404 • PH: 312-930-9400

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[www.qst.com](http://www.qst.com)

May 29, 2024

To our Esteemed Customers:

Please let this letter serve as confirmation that QST Industries, Inc. ("QST") has been collaborating with Western Traders ("Western") for many years in the promotion of QST's products in the Lahore region of Pakistan (the "Territory"). QST recognizes Western as a valuable, approved and exclusive agent and reseller of QST's proprietary Q-Loop product to customers located in the Territory. QST and Western understand the dynamics of an evolving market and supply chain challenges and aim to provide customers with the option to continue purchasing Q-Loop directly from QST's dedicated hubs or through Western, who will import Q-Loop from QST and maintain inventory of approved styles for local sale from their Pakistan warehouse.

We thank you for your continued support and look forward to servicing your business needs.

Please feel free to contact me directly should you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Trevor Kussman".

**Trevor Kussman | COO**

QST Industries, Inc.

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QUALITY FROM THE INSIDE OUT